



FAIR WORK  
AUSTRALIA

## DRAFT DETERMINATION

*Fair Work Act 2009*  
s.285—Annual wage review

### Commercial Sales Award 2010

(C2011/1)

JUSTICE GIUDICE, PRESIDENT  
SENIOR DEPUTY PRESIDENT WATSON  
SENIOR DEPUTY PRESIDENT HARRISON  
COMMISSIONER RAFFAELLI  
MR VINES  
PROFESSOR RICHARDSON  
MR DWYER

MELBOURNE, xx JUNE 2011

A. Further to the decision issued by the Minimum Wage Panel in the Annual Wage Review 2010–11 on 3 June 2011<sup>1</sup>, the above award is varied as follows:

1. By deleting the table appearing in clause 13.1 and inserting the following:

<b>Classification level</b>	<b>Existing modern award minimum weekly wage</b>	<b>Existing modern award minimum hourly wage</b>
	<b>\$</b>	<b>\$</b>
Probationary Traveller	599.40	15.77
Merchandiser	618.00	16.26
Commercial Traveller/Advertising Sales Representative	666.00	17.53

<b>Classification level</b>	<b>Proposed minimum weekly wage adjusted for AWR</b>	<b>Proposed minimum hourly wage adjusted for AWR</b>
	<b>\$</b>	<b>\$</b>
Probationary Traveller	619.80	16.31
Merchandiser	639.00	16.82
Commercial Traveller/Advertising Sales Representative	688.60	18.12

**Draft determination – Commercial Sales Award 2010**

2. By deleting clause C.5 and inserting the following:

[Link to draft updated wages tables in National Training Wage schedule](#)

B. This determination comes into operation on the first full pay period commencing on or after 1 July 2011.

PRESIDENT

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<sup>1</sup> [\[2011\] FWAFB 3400](#).